

security excellence since 1969

■ design



■ installation



■ service



setronics

■■■■■■■■ security integrators

The Security Imperative



As your business grows, so does your need for complete and reliable security. And, with today's increased threat of security-related risks, advanced protection is not an option – it's an imperative. No matter which industry you work in, Setronics can offer a security solution that delivers value with optimal protection to suit your specific requirements and budget.

Based in Billerica, MA, Setronics is a leading security systems integrator and distributor with a geographical coverage encompassing the East Coast and beyond. Since 1969, we have been helping businesses and institutions protect people, premises, operations and assets, while helping to prevent and prosecute theft, monitor safety and enhance productivity. We are experts at what we do. With almost 50 years of experience, our solutions safeguard clients ranging from single operations to major chains with multiple locations.

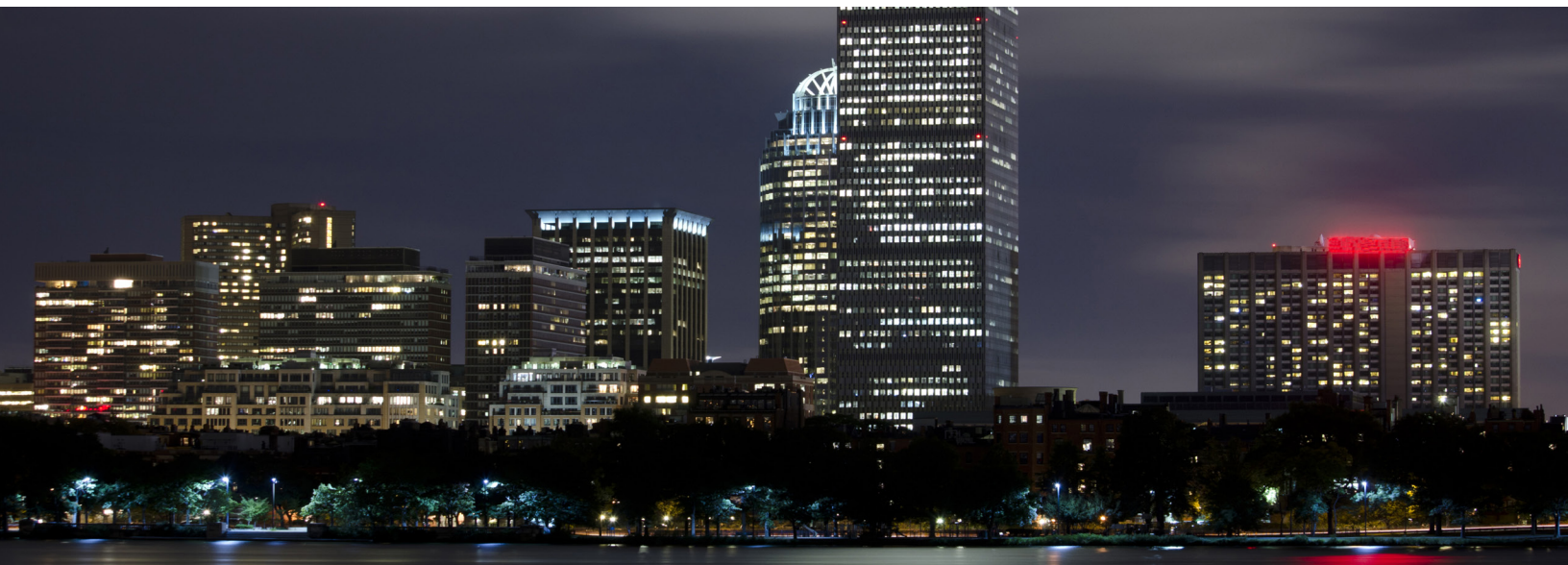
the setronics vision

Setronics has always stayed true to its vision to be recognized as the leading industry supplier for security integration, offering the best-in-class design, service and support.

By combining our values of quality, integrity, and trust with our ability to identify and design systems using the best available products and technologies, we provide customized security solutions and exceptional service and after-market support. We are committed to servicing our clients' needs for the lifetime of our relationship.

Quality... Integrity... Trust...

"We place customer satisfaction at the forefront of every business





Industry Proven Technologies



Our security solutions are guided by your top priorities - that's why we offer a wide variety of industry-proven technologies to provide you with more choices.

Our vendor-neutral approach allows us to configure solutions that offer the utmost level of capability, reliability, and value to virtually every industry. We have direct relationships with our suppliers that allow us to pass on maximum value to the customer and ensure prompt availability of all components. So, no matter what your pain points are, we have a cutting-edge technology solution.

- video surveillance (cctv)
- access control
- emergency communications
- intrusion / burglar alarm
- fire alarm
- intercom / paging
- visitor management
- active shooter
- complete system integration
- 24/7 remote video & alarm monitoring

your industry is unique and so are we

Each industry has unique security concerns. Our security solutions are custom designed to fit the specific needs of our customer, no matter what the industry. Setronics ensures that special care is taken to stay informed of the latest industry threats in order to deliver the best possible solution.

- commercial & industrial
- education
- finance & legal
- healthcare
- hospitality
- municipal & state government
- property management
- restaurant
- housing
- retail
- cannabis

Complete end-to-end Security Services



Setronics offers comprehensive and uniquely customized on-site service with every security system. We've crafted the best service solutions not just to support your security needs, but to support your overall business strategy. We have been told by our clients that the Setronics culture is one that positively influences the customer experience. From this simple yet often overlooked practice, we believe the greatest long-term customer relationships are developed based on trust, mutual interests and shared strategies.

support offerings (design phase)

- conceptual & system design studies
- design/build custom engineering
- technology recommendations & demonstrations
- risk, threat & vulnerability assessments
- budgetary estimates & ROI justifications
- functional & system specifications
- chapter nine narratives (MA)

implementation offerings

- competitive costing & formal bids
- full system supply & installation
- expert network admin. support

- commissioning & customer training
- component supply & system configuration ("parts & smarts")

service offerings

- maintenance & inspection programs
- diagnostics & upgrades
- full warranty & aftermarket service
- remote video network support
- post-incident video auditing
- live customer & technical support
- loaner equipment plans
- equipment repair
- on-site technical support
- complimentary on-site service warranty

the setronics differentiator

Setronics' unique service and repair program is completely focused on minimizing downtime enabling you to run a stronger and more reliable business operation. We commit to solve problems quickly to reduce any chance of business disruption. We guarantee our service & support menu goes well beyond the typical manufacturer's warranty and customer support offered by most vendors - just ask our customers.





The Setronics Approach



risk assessment and consultation

Each business risk profile is unique. Risk variables include location, facility layout, product mix, payment types, staff size, access requirements, inventory volume, customer traffic, hours of operation, management practices and existing security measures.

When creating customized security solutions, Setronics assesses all of these factors and more. Our complimentary Risk Assessment Report will identify areas of susceptibility to loss, and act as the foundation for our security solution recommendations.

design and installation

Based on our risk assessment findings our team of experts will create a customized security system for you. Our solutions are guided by your priorities - including known areas of vulnerability, budget constraints, technology preferences, ease-of-use and other factors.

During implementation, our skilled technicians will integrate your solution with existing operations – whether at one or many locations – and train your personnel to take full advantage of system capabilities.

service and support

Setronics makes the equipment repair process easy and convenient. Just contact our service department and we will take care of the rest.

No matter the technology, a security solution only achieves its full potential when operating as designed, around the clock. Setronics takes great pride in its unique service and repair program that is completely focused on minimizing downtime enabling you to run a stronger and more reliable business operation.

“Our **commitment** to the **security** of your business
does not end with **implementation**. It begins there.”



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